



**10-196-6 NONPROFIT LEADERSHIP**  
**31-196-3 NONPROFIT PROFESSIONAL**  
**30-196-6 LEADERSHIP ESSENTIALS**  
**61-196-6 NONPROFIT ESSENTIALS (Online)**



**2024-25 REQUIRED COURSES**  
**NORTHWOOD TECHNICAL COLLEGE**  
**ASHLAND\*, NEW RICHMOND\*, RICE LAKE\*, SUPERIOR\*, ONLINE**  
 \*Combination of Online, Your Choice, or On Site instruction.

Select courses available at the Northwood Tech Outreach Centers. Please contact your local campus for specifics.

Name/ID \_\_\_\_\_

Date \_\_\_\_\_

CATALOG NUMBER	COURSE TITLE	HOURS PER WEEK	CREDITS	SUPERVISORY LEADERSHIP TECHNICAL CERTIFICATE (17-196-5)	NONPROFIT ESSENTIALS PATHWAY CERTIFICATE	LEADERSHIP ESSENTIALS TECHNICAL DIPLOMA	NONPROFIT PROFESSIONAL TECHNICAL DIPLOMA^ (Financial Aid Eligible)	NONPROFIT LEADERSHIP ASSOCIATE DEGREE (Financial Aid Eligible)	DATE COMPLETED
<b>FIRST TERM - Fall 2024</b>									
<b>16 WEEKS</b>									
10104189	Social Media Marketing	4 hours per week	3 credits		Nonprofit Essentials		Nonprofit Professional^	Nonprofit Leadership	
<b>FIRST 8 WEEKS</b>									
10196131	Fundamentals of Nonprofit Management	6 hours per week	3 credits	Optional Course# Supervisory Leadership	Nonprofit Essentials		Nonprofit Professional^	Nonprofit Leadership	
10196158	Managing Volunteers	4 hours per week	2 credits	Optional Course# Supervisory Leadership	Nonprofit Essentials		Nonprofit Professional^	Nonprofit Leadership	
10101176	Financial Accounting 1A	4 hours per week	2 credits				Nonprofit Professional^	Nonprofit Leadership	
<b>SECOND 8 WEEKS</b>									
10196123	Grant Writing and Management	4 hours per week	2 credits	Optional Course# Supervisory Leadership	Nonprofit Essentials		Nonprofit Professional^	Nonprofit Leadership	
10196138	Conflict Resolution and Confrontation Skills	2 hours per week	1 credit				Nonprofit Professional^	Nonprofit Leadership	
10196149	Dynamics of Board Relations	2 hours per week	1 credit	Optional Course# Supervisory Leadership	Nonprofit Essentials		Nonprofit Professional^	Nonprofit Leadership	
<b>FIRST TERM TOTAL</b>						15 Credits Nonprofit Essentials	15 Credits Nonprofit Professional^	14 Credits Nonprofit Leadership	

All prerequisite/corequisite courses must be completed with a grade point of 2.0 or better. Revised 1/17/2024

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CATALOG NUMBER	COURSE TITLE	HOURS PER WEEK	CREDITS	SUPERVISORY LEADERSHIP TECHNICAL CERTIFICATE (17-196-5)	NONPROFIT ESSENTIALS PATHWAY CERTIFICATE	LEADERSHIP ESSENTIALS TECHNICAL DIPLOMA	NONPROFIT PROFESSIONAL TECHNICAL DIPLOMA <sup>^</sup> (Financial Aid Eligible)	NONPROFIT LEADERSHIP ASSOCIATE DEGREE (Financial Aid Eligible)	DATE COMPLETED
<b>SECOND TERM - Spring 2025</b>									
<b>16 WEEKS</b>									
10101138	Budgeting and Cost Control Corequisite: 10101101 Financial Accounting 1 or 10101176 Financial Accounting 1A	2 hours per week	2 credits				Nonprofit Professional <sup>^</sup>	Nonprofit Leadership	
10196157	Strategic Planning	1 hour per week	1 credit	Optional Course# Supervisory Leadership			Nonprofit Professional <sup>^</sup>	Nonprofit Leadership	
10520103	Ethics in Human Services	3 hours per week	3 credits				Nonprofit Professional <sup>^</sup>	Nonprofit Leadership	
10196164	Personal Skills for Supervisors	3 hours per week	3 credits	Optional Course# Supervisory Leadership		Leadership Essentials		Nonprofit Leadership	
10196189	Team Building and Problem Solving	3 hours per week	3 credits	Optional Course# Supervisory Leadership		Leadership Essentials		Nonprofit Leadership	
<b>FIRST 8 WEEKS</b>									
10196127	Fundraising and Event Planning	6 hours per week	3 credits	Optional Course# Supervisory Leadership	Nonprofit Essentials		Nonprofit Professional <sup>^</sup>	Nonprofit Leadership	
<b>SECOND 8 WEEKS</b>									
10196159	Nonprofit Field Experience PREREQUISITE: 10196131 Fundamentals of Nonprofit Management, COREQUISITES: 10104198 Social Media Marketing, 10196123 Grant Writing and Management, 10196127 Fundraising and Event Planning, 10196149 Dynamics of Board Relations, and 10196158 Managing Volunteers	8 hours per week	1 credit	Optional Course# Supervisory Leadership	Nonprofit Essentials		Nonprofit Professional <sup>^</sup>	Nonprofit Leadership	
<b>SECOND TERM TOTAL</b>						<b>6 Credits</b> Leadership Essentials	<b>9 Credits</b> Nonprofit Professional <sup>^</sup>	<b>16 Credits</b> Nonprofit Leadership	



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<b>THIRD TERM - Fall 2025</b>									
	<b>16 WEEKS</b>								
10801136	English Composition 1	3 hours per week	3 credits	Supervisory Leadership			Nonprofit Professional^	Nonprofit Leadership	
10116100 OR 10104198	Human Resources Management (offered 1st 8 weeks ONLY) OR Managing Human Resources	3 hours per week	3 credits					Nonprofit Leadership	
	<b>FIRST 8 WEEKS</b>								
10116104	Recruitment and Selection Prerequisite: 10116100 Human Resource Management	6 hours per week	3 credits					Nonprofit Leadership	
10196190	Leadership Development	6 hours per week	3 credits	Supervisory Leadership		Leadership Essentials		Nonprofit Leadership	
	<b>SECOND 8 WEEKS</b>								
10196191	Supervision	6 hours per week	3 credits	Supervisory Leadership		Leadership Essentials		Nonprofit Leadership	
	<b>THIRD TERM TOTAL</b>			<b>9 Credits</b> Supervisory Leadership		<b>6 Credits</b> Leadership Essentials	<b>3 Credits</b> Nonprofit Professional^	<b>15 Credits</b> Nonprofit Leadership	



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<b>FOURTH TERM - Spring 2026</b>									
<b>16 WEEKS</b>									
10801198	Speech	3 hours per week	3 credits	Supervisory Leadership			Nonprofit Professional^	Nonprofit Leadership	
10804123 OR 10804107 OR 10804189	Math with Business Applications OR College Mathematics OR Introductory Statistics Prerequisite: 10834109 Pre-Algebra, any associate or college parallel level WTCS mathematics course, or additional measures may be considered as determined by the counselor.	3 hours per week	3 credits					Nonprofit Leadership	
OR 10806112 OR 10806177	OR Principles of Sustainability OR General Anatomy & Physiology Note: Successful completion of a chemistry course within the last five years in highly recommended								
OR 10806198	OR Human Biology (4 credits)								
10809172	Introduction to Diversity Studies	3 hours per week	3 credits					Nonprofit Leadership	
10809198	Introduction to Psychology	3 hours per week	3 credits	Supervisory Leadership				Nonprofit Leadership	
10XXXXXX	Elective Course	3 hours per week	3 credits					Nonprofit Leadership	
	<b>FOURTH TERM TOTAL</b>			6 Credits Supervisory Leadership			3 Credits Nonprofit Professional^	15 Credits Nonprofit Leadership	
	<b>TOTAL CREDITS</b>			<b>18 Credits</b> Supervisory Leadership	<b>15 Credits</b> Nonprofit Essentials	<b>12 Credits</b> Leadership Essentials	<b>30 Credits</b> Nonprofit Professional^	<b>60 Credits</b> Nonprofit Leadership	

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# Three (3) credits of 196 coursework are required for the Supervisory Leadership Certificate in addition to the other 15 credits of required courses.

^Recommended 2 semester plan for 31-196-3 Nonprofit Professional Students

2 Semester Plan

1st Semester

Class	Credits
10104189 Social Media Marketing	3
10196123 Grant Writing and Management	2
10101176 Financial Accounting 1A	2
10196131 Fundamentals of Nonprofit Management	3
10196149 Dynamics of Board Relations	1
10196158 Managing Volunteers	2
10196138 Conflict Resolution and Confrontation Skills	1
<b>Total</b>	<b>14</b>

2nd Semester

Class	Credits
10101138 Budgeting and Cost Control	2
10196127 Fundraising and Event Planning	3
10196159 Nonprofit Field Experience	1
10196157 Strategic Planning	1
10520103 Ethics in Human Services	3
10801136 English Composition 1	3
10801196 Speech	3
<b>Total</b>	<b>16</b>



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Select the required course document based on the academic year you begin enrollment in your program. Students admitted mid-year (January) and/or any student who takes courses out of sequence are not guaranteed course availability in all terms of the program. Enrollment in additional terms may be required to complete graduation requirements. Please be advised that low enrollment class sections may be canceled. You will be contacted by Student Services with information on other class sections available in alternate formats.

#### NORTHWOOD TECH GENERAL EDUCATION COURSE OPTIONS FOR NORTHWOOD TECH ASSOCIATE DEGREE PROGRAMS

Co-enrollment in 99831900 Writing Essentials may be recommended in addition to English Composition 1.

Specific General Education courses are scheduled as requirements for this program. If you have completed General Education coursework at another Wisconsin technical college, please refer to the Acceptable Transfer Course document at the following link (find your program) to see if your previous coursework will transfer

[Acceptable Transfer Courses](#)

coursework (i.e. catalog number beginning with 30, 31, or 32) may also be allowed to meet General Education requirements. NOTE: Technical diploma level coursework may not transfer to a baccalaureate program.<sup>^</sup>

**ELECTIVE COURSES:** To meet the elective course requirements for this program, you will be required to take associate degree level coursework, i.e., catalog numbers beginning with a 10 (with the exception of General College courses 10831103, 10834109, 10835103, and 10838104). Pending program dean approval, technical diploma level coursework, i.e. catalog number beginning with 30, 31, or 32, may also be allowed to meet elective credit requirements for this program. NOTE: Technical diploma level coursework may not transfer to a baccalaureate program.<sup>^</sup>

**GRADUATION REQUIREMENTS:** *Although your academic advisor can provide guidance, you are ultimately responsible for selecting courses that meet a program's graduation requirements. If you do not take courses in the recommended sequence above, it may delay your completion of graduation requirements. A program plan grade point average (GPA) of 2.0 in a 4.0 grade system is required to graduate.*

**CERTIFICATE REQUIREMENTS:** *Although your academic advisor can provide guidance, you are ultimately responsible for selecting courses that meet a certificate's completion requirements. This certificate requires a GPA of 2.0 in a 4.0 grade system to complete.*

**EARN CREDIT FOR WHAT YOU ALREADY KNOW:**

[Visit Credit for Prior Learning for more information](#)

If you have difficulty accessing this content or notice any accessibility problems, please contact the Northwood Tech Curriculum Office at [curriculum.office@NorthwoodTech.edu](mailto:curriculum.office@NorthwoodTech.edu) or 715.752.8128. You will receive a response within 5 business days.

<sup>^</sup>If considering transferring into a baccalaureate program, please work with the Transfer Coordinator at the college you are interested in transferring to verify status, including if technical diploma level coursework will transfer and if it will transfer, how the credits will be brought in to your future degree.

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