

Suggested Program Course List - Business Management - Marketing Emphasis 4, Rice Lake, Spring 2022

| Term                               | Class Nbr | Catalog  | Course Title                                  | Credits | Start Date | End Date | Location | Instructional Mode | Days of Week | Start Time | End Time |
|------------------------------------|-----------|----------|---|---------|------------|----------|----------|--------------------|--------------|------------|----------|
| 1222                               | 23888     | 10104125 | Multi-Media Marketing                         | 3       | 01/17/22   | 05/13/22 | ONLN     | Online             | M-F          | 7:00       | 7:30     |
| 1222                               | 23889     | 10104148 | Sales Management                              | 3       | 01/17/22   | 05/13/22 | ONLN     | Online             | M-F          | 7:00       | 7:30     |
| 1222                               | 23874     | 10104180 | Business and Marketing Field Study            | 2       | 01/17/22   | 05/13/22 | ONLN     | Online             | M-F          | 7:00       | 7:30     |
| 1222                               | 22998     | 10809198 | Introduction to Psychology                    | 3       | 01/17/22   | 05/11/22 | RL       | On Site            | MW           | 10:00      | 11:20    |
| <b>Suggested 3-credit elective</b> |           |          |   |         |            |          |          |                    |              |            |          |
| 1222                               | 23879     | 10196189 | ❖*Team Building and Problem Solving <b>OR</b> | 3       | 01/18/22   | 05/10/22 | RL       | Your Choice        | T            | 2:30       | 3:50     |
| 1222                               | 23883     | 10196189 | ❖*Team Building and Problem Solving <b>OR</b> | 3       | 01/18/22   | 05/10/22 | ONLN     | Your Choice        | T            | 2:30       | 3:50     |
| 1222                               | 23875     | 10145101 | Entrepreneurship                              | 3       | 01/17/22   | 05/13/22 | ONLN     | Online             | M-F          | 7:00       | 7:30     |

Online classes appear on your schedule from 7:00 to 7:30 a.m., but you are not required to log in at that time.  
Actual class participation is determined by you based on your schedule or as communicated by your instructor.

❖ This class is offered in the “Your Choice” format for which you may choose to attend class in person, complete the class online, or a combination of the two.

You can expect the following from the class:

- Class attendance is not required.
- There are lectures from the instructor that will be uploaded to Blackboard for online viewing.
- You will be responsible for work team collaboration throughout the course as scheduled.
- Assignments are submitted online through Blackboard unless otherwise required by the instructor.
- There are strict deadlines and assignment requirements.
- Your instructor will support your efforts throughout your learning experience.
- You determine your own level of success!

If your plan is to complete your coursework at a campus, choose Your Choice.

If your plan is to complete your coursework without attending at a campus, choose Your Choice Online.

\*This class requires a specified amount of time online in addition to regularly scheduled face-to-face classroom hours.  
Actual online class participation is determined by you based on your schedule or as communicated by your instructor.

Please be advised that low enrollment class sections may be cancelled.

You will be contacted by Student Services with information on other class sections available in alternate formats.

[For the most up-to-date course listing, go to the Northwood Tech homepage and click on 'Find a Class'](#)

[To view your curriculum checklist, click here](#)