



**ARTICULATION AGREEMENT  
for transfer of credits between**

**The University of Wisconsin-Superior  
Bachelor of Science Degree in Business Administration Finance Concentration  
and the  
Northwood Technical College  
Financial Services Associate of Applied Science Degree**

Effective Dates: January 2024-December 2030

Review Date: June 2030

***Introduction and Rationale:***

The University of Wisconsin-Superior maintains an educational partnership with Wisconsin State Colleges and Universities to provide opportunities for students to enter bachelor's degree completion programs. In the interest of fostering cooperation between our institutions, and to better serve the transfer of students from Northwood Technical College to the University of Wisconsin-Superior, the faculty and administration of our institutions have established this articulation agreement.

This Agreement specifies the transfer of credit from the Northwood Technical College Associate Degree named above to the UW-S Bachelor's Degree named above in recognition that the Northwood Tech program prepares students for admission to this Bachelor's degree program. The underlying assumption for this Agreement is that the college provides a foundation of occupational courses and the University provides the upper-level courses required within the Bachelor's degree program.

Northwood Tech students who successfully complete the Financial Services Associate of Applied Science degree wishing to transfer to the University of Wisconsin-Superior will be awarded the following credits toward a B.S. Degree in Business Administration.

## Northwood Tech Program

## UW-Superior Program

course #	course title	Cr		course #	course title	cr. granted
<b>Major and General Studies Courses</b>						
10101101	Financial Accounting 1	4		ACCT 200	Financial Accounting	3
10101103	Financial Accounting 2	4		ACCT 189	Accounting Elective	5
10101138	Budgeting and Cost Control	2		BUS 189	Business Elective	2
10890116	Job Quest	1		IDS 189	Elective	1
10104102	Marketing Principles	3		BUS 370	Principles of Marketing	3
10104104	Selling Principles	3		BUS 475	Prof Selling and Sales Mgmt	3
10114125	Personal Finance	3		FIN 210	Personal Finance	3
10114107	Principles of Finance	3		FIN 320	Principles of Finance	3
10114103	Money and Banking	3		ECON 330	Money and Banking	3
10103106	MS PowerPoint	1		BUS 189	Business Elective	4
10103146	MS Word A	1				
10103151	MS Excel A	1				
10103152	MS Excel B	1				
10105125	Business Law	3		BUS 211	Business Law	3
10196191	Supervision	3		BUS 289	Business Elective	3
10114150	Investments	3		FIN 426	Investments	3
10114192	Principles of Insurance	3		FIN 420	Risk Management	3
10196189	Team Building and Prob Solving	3		BUS 289	Business Elective	3
10801136	English Composition 1	3		WRIT 102	Written Communication I	3
10801198	Speech or	3		COMM 110	Introduction to Communication	3
10801196	Oral/Interpersonal Communication					
10804123	Math with Business App	3		BUS 189	Business Elective	3
10809195	Economics	3		ECON 235	Survey of Economics	3
10809188	Developmental Psychology or	3		PSYC 289	Psychology Elective or	3
10809198	Introduction to Psychology			PSYC 101	Introduction to Psychology	
		60				60

**Requirements:**

Students from Northwood Tech must have completed the above-named Associate of Applied Science Degree program with a cumulative grade point average of at least 2.3/4.0 for consideration for transfer under the terms of this document. Students must complete the following courses or their equivalents with a grade point average of at least 2.0 with no grade lower than C-: ACCT 200, 201; BUS 270; ECON 250, 251.

Northwood Tech general studies/breadth courses in communications, humanities, social sciences, mathematics, and natural science may transfer in to fulfill UW-Superior general education requirements in these areas. All UW-Superior general education core and knowledge category requirements not met by transfer credits must be completed.

Students must complete both BUS 270 Business Statistics and MATH 151 Business Calculus or their equivalents.

Students may satisfy UWS' Diversity and Non-Western requirements (3 credits each) by taking qualifying General Education courses.

Elective courses taken at Northwood Tech which are not listed in this agreement will be reviewed by the faculty of the UW-Superior degree program named above on a case by case basis

60 credits within the major are required to complete the comprehensive degree named above.

Students must maintain a 2.0/4.0 grade point average in upper division courses to be eligible for the bachelor's degree named above.

Students are required to complete a final project (Senior Experience) to fulfill graduation requirements for the bachelor's degree named above.

**Degree Requirements:** In order to be awarded a degree from UW-Superior, students are required to earn:

- 120 total credits to complete the bachelor's degree named above,
- at least 30 credits at UW-Superior,
- at least 36 credits in upper-division courses (300-400 level), and
- their final 12 credits at UW-Superior.

***Conditions:***

The terms of this degree completion agreement apply only for the purposes of entry to the Bachelor of Science Degree in Business Administration at the University of Wisconsin-Superior.

Credits will be awarded only to students who complete a bachelor's degree at UW-Superior in the degree indicated in this agreement.

Northwood Tech students seeking admission to other degree programs offered at UW-Superior may transfer to the University only those credits recognized by the desired program of entry.

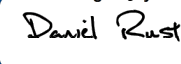
This agreement is limited to University requirements for completion of a Bachelor's degree only. Students seeking certification for licensure in particular fields must complete any additional requirements for such certification.

The transferability of credits as put forth within this articulation agreement is advisory. Students who matriculate to UW-Superior are subject to the degree requirements in effect in the students’ catalog of entry at UW-Superior.


Information about the Department of Business and Economics is available from the following website: <https://www.uwsuper.edu/program/business/>

**Agreement Contact Persons:**

University of Wisconsin-Superior


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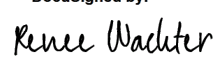
Northwood Technical College


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UW Superior Faculty Senate Action Item # 24.09 passed on February 29, 2024

**Approvals:**

	6/20/2024   2:14 PM PDT
<small>6075018563A546A...</small> Provost, UW-Superior	Date

	6/20/2024   2:16 PM PDT
<small>00E0030D0185481...</small> Chancellor, UW-Superior	Date

	5/5/2024
Dean of Business, Information Technology & Family and Consumer Services, Northwood Technical College	Date

	6/17/24
Vice President of Academic Affairs, Northwood Technical College	Date

## Appendix A – Remaining Coursework Required at UWS

HHP 102 Health and Wellness	3
WRIT 209 College Writing II	3
MATH 151 Calculus for Business, Life, and Social Sciences*	3
BUS 270 Business Statistics	3
ECON 250 Principles of Microeconomics	3
ECON 251 Principles of Macroeconomics	3
ACCT 201 Managerial Accounting	3
BUS 306 Quantitative Methods	3
BUS 380 Principles of Management	3
FIN 321 Managerial Finance	3
ECON 430 International Economics or BUS 430 International Business	3
BUS 495 Strategic Management (Capstone)	3
Finance Concentration Elective	3
Natural Science	
Lab Course	4
Environmental Course	2
Fine and Applied Arts	
Art History, Criticism, & Appreciation	3
Aesthetic Experience	3
History	3
Literature	3
World Language, Culture, and Philosophy	3
Total UWS	60

*\*Prior to MATH 151, a student would need to complete either MATH 113 (College Algebra) or take a math placement test and place into Calculus.*

Assumes students satisfy Diversity and Non-western requirements through courses above.