#### Wisconsin Indianhead Technical College Board Proceedings December 17, 2018

The regular meeting of the Wisconsin Indianhead Technical College Board was held on Monday, December 17, 2018, at 8:30 a.m., at the WITC-Rice Lake Campus, located at 1900 College Drive, Rice Lake, WI 54868.

#### CALL TO ORDER/ROLL CALL/DETERMINATION OF QUORUM

Chairperson, Troy Lambert, called the meeting to order at 8:35 a.m. with the following Board members present: Andy Albarado, James Beistle, Chris Fitzgerald, Brett Gerber, Janelle Gruetzmacher, Lorraine C. Laberee, and Troy Lambert. A quorum was established. Note: Lara Frasier and Josh Robinson provided notice that they would not be in attendance at this meeting.

The following WITC employees were in attendance during the meeting: Steve Decker, Kim Olson, and John Will. Stephanie Erdmann, Craig Fowler, Anita Hacker, and Jena Vogtman were present for a portion of this meeting. Rob Ganschow of Wipfli LLP and Representative James Edming were also present during a portion of this meeting.

#### **OPEN MEETING**

Kim Olson, Executive Assistant to the President and Board, read the following open-meeting statement: "The December 17, 2018, meeting of the Wisconsin Indianhead Technical College Board, and all other meetings of this Board, are open to the public and in compliance with state statutes. Notice of the meeting was sent to the press on December 14, 2018, in an attempt to make the general public of Wisconsin aware of the time, place, and agenda of the meeting."

#### APPROVAL OF AGENDA

Chairperson Lambert reserved the right to modify the order of the agenda to accommodate persons making presentations, live or via technology.

James Beistle moved, seconded by Brett Gerber, to approve the agenda. Upon a unanimous vote of all members present, motion carried.

#### AUDIENCE RECOGNITION ANNOUNCEMENT

Time was reserved for Chair Lambert to recognize people in the audience if needed. The Audience Recognition Board policy (II.L.) was included in the Board book as a reference.

#### CAMPUS WELCOME

Craig Fowler, Vice President, Workforce Development and Advancement/Rice Lake Campus Administrator, welcomed the Board and highlighted program information. A tour was available after the meeting.

President Will introduced Dr. Stephanie Erdmann, the new Vice President, Academic Affairs and Superior Campus Administrator.

#### MEETING MINUTES

Approval of the November 12, 2018, Regular Meeting Minutes
 Janelle Gruetzmacher moved, seconded by Chris Fitzgerald, to approve the regular meeting minutes as printed. Upon a unanimous vote of all members present, motion carried. The signed contract listing and resolutions from the November meeting were attached to the official minutes.

Approval of the November 12, 2018, Board Forward Meeting Minutes
 James Beistle moved, seconded by Brett Gerber, to approve the Board Forward meeting minutes as printed. Upon a unanimous vote of all members present, motion carried.

#### CONSENT AGENDA

Chairperson Lambert asked if there were any items to be pulled off the Consent Agenda and acted on separately; however, there were none.

Chris Fitzgerald moved, seconded by Andy Albarado, to approve the Consent Agenda. Upon a roll-call vote, all members present voted yes; motion carried (7-0).

#### 1. Personnel:

- A. New Hire: Jennifer Augustine, Associate Dean, Nursing; Manager; annual salary \$79,269; Ashland; effective January 31, 2019.
- B. New Hire: Rachelle Brown, Business Office Technician; Support and Technical Personnel; \$16.49/hour; Shell Lake; effective January 2, 2019.
- C. New Hire: David Dahlberg, Donor Engagement Specialist; Support and Technical Personnel; \$16.49/hour; Shell Lake; effective December 17, 2018.
- D. New Hire: Stephanie Erdmann, Vice President, Academic Affairs and Campus Administrator; Manager; annual salary \$122,000; Superior; effective December 10, 2018. Note: Ms. Erdmann is currently a Dean, Academic Programs at the Rice Lake Campus.
- E. New Hire: David Frank, Maintenance Custodian; Custodian; \$19.29/hour; Rice Lake; effective November 26, 2018.
- F. New Hire: Megan Holbrook, General Studies Communications Instructor; Faculty; annual salary \$60,880; Ashland; effective December 20, 2018.
- G. New Hire: Brenda Kretzschmar, Curriculum and Assessment Manager; Manager; annual salary \$62,056; Shell Lake; effective December 10, 2018.
- H. New Hire: Brian Tarwater, Academic Support Teaching Assistant; Support and Technical Personnel; \$16.49/hour; Rice Lake; effective November 26, 2018.
- New Hire: Maren Zinski, Associate Degree Nursing Instructor; Faculty; annual salary \$58,940; Ashland; effective January 1, 2019.
- J. Resignation: Lori Cannon, Associate Degree Nursing Instructor; Superior; effective December 21, 2018.
- K. Resignation: Jackie DiPasquale, Student Services Assistant; Rice Lake, effective June 30, 2019.
- L. Resignation: Phillip Drazkowski, Criminal Justice Instructor; New Richmond, effective June 30, 2019.
- M. Resignation: Sharon Duthie, Administrative Professional Instructor; Ashland, effective June 30, 2019.
- N. Resignation: Stephanie Erdmann, Dean, Academic Programs; Rice Lake, effective December 9, 2018.
- Resignation: Laurie Gargulak, Student Services Campus Solutions Coordinator; Shell Lake, effective June 28, 2019.
- P. Resignation: Renelle Gill, Business Management Instructor; Rice Lake, effective December 31, 2019.
- Q. Resignation: Kathy Kitter-Carey, Service and Health Occupations Instructor; Superior, effective June 30, 2019.
- R. Resignation: Trudy Kroeger, Leadership Development Instructor; Rice Lake, effective June 30, 2019.
- Resignation: Mary Alice Larson, Learning Resource Center Technician; Rice Lake, effective May 31, 2019.
- T. Resignation: Todd Larson, Safety Training Specialist; Rice Lake, effective May 31, 2019.
  - U. Resignation: Jana Macone, Student Services Assistant; Rice Lake, effective June 28, 2019.

- V. Resignation: Julie Nourse, Campus Business Office Technician; Ashland, effective June 30, 2019.
- W. Resignation: Joannie Rado, Student Services Assistant; Rice Lake, effective June 30, 2019.
- Resignation: David Shipley, General Studies-Sociology Instructor; Rice Lake, effective June 30, 2019.
- Resignation: Laura Sullivan, Director of Enrollment Services; Ashland, effective June 30, 2019.
- Resignation: Kelly Sylte, Administrative Professional Instructor: New Richmond, effective June 30, 2019.
- AA. Resignation: Kathleen (Liz) VanHooser, College Health Nurse; Ashland, effective June 30, 2019.

President Will noted that there were a total of 397.5 years of service from those who resigned (will retire/leaving the College); Ms. Cannon served 3.5 years, Ms. DiPasquale served 18 years, Mr. Drazkowski served 13 years, Ms. Duthie served 21 years, Ms. Gargulak served 33.5 years, Ms. Gill served 28 years, Ms. Kitter-Carey served 19 years, Ms. Kroeger served 19 years, Ms. Larson served 17 years, Mr. Larson served 26 years, Ms. Macone served 30 years, Ms. Nourse served 27.5 years, Ms. Rado served 24 years, Mr. Shipley served 23 years, Ms. Sullivan served 32 years, Ms. Sylte served 28 years, and Ms. VanHooser served 35 years. The Board expressed its appreciation for this service to the College.

#### 2. Contracts

The contract listing was approved (see attached list).

3. Financial/Cash Position Report

The College's Financial and Cash Position Report, as of last month, was approved. President Will referenced the additional payroll that was processed on this statement as compared to the previous year.

4. Approval of Bills

Expenditures and revenue from the budget, covering check numbers 240663 through 241152 and electronic transfer payments totaling \$6,123,238.30 were approved.

#### Bids/Purchases

- A. Exterior Maintenance Change Order Superior: The Board gave approval of Change Order 5 by HSR Architects in the total amount of \$13,846 for Project #17063-1 at the Superior Campus. This change order included window blink re-work and installation. A financial summary was provided.
- B. Plumbing & HVAC Maintenance Change Order Superior: The Board gave approval of Change Order 5 by HSR Architects in the total amount of \$2,722 for Project #17063-2 & 7 at the Superior Campus. This change order included additional diffusers, insulating water lines, and rework of lavatory drains. A financial summary was provided.
- C. Vehicle Graphics and Installation Collegewide: The Board gave approval to award an initial base term of a one (1) year vehicle graphics and installation agreement effective December 18, 2019, to both Fastsigns of Eau Claire and Elite Tinting and Graphics of Duluth, MN, under RFP # 19-96300-CW-VEHICLEGRAPHICS, as summarized on the RFP evaluation. The RFP award included an option to exercise six (6) additional, consecutive one (1) year contract extensions.

D. Vehicle Aligner Upgrade Kit - Rice Lake: The Board gave approval of the purchase of a WinAlign Upgrade Kit in the amount of \$2,312 from Mohawk Resources, LTD from Amsterdam, NY. The upgrade was necessary to return the aligner to working order at the Rice Lake Campus.

#### OTHER ITEMS REQUIRING BOARD ACTION

1. Approval of Annual Financial Audit Report

The annual financial audit report for the year ending June 30, 2018, was presented by Mr. Rob Ganschow of Wipfli LLP via a PowerPoint presentation. The report was provided and included the General Audit, A-133 Statement of Federal Audit, and Letter of Necessary Disclosures. Mr. Ganschow provided information that answered Mr. Gerber's question from the November meeting about the WRS unfunded liability. Mr. Decker recognized Anita Hacker and staff, and President Will thanked Mr. Decker, Anita Hacker, and staff who worked on this report.

Lori Laberee moved, seconded by Brett Gerber, to approve the Annual Financial Audit Report as presented. Upon a roll-call vote, all members present voted yes; motion carried (7-0).

Note: The Board Chair moved to item 3, but returned to item 2 at 10:25 a.m. when the results of the bid were available.

 Approval of Resolution 19-06, Awarding the Sale of the \$3,000,000 General Obligation Promissory Notes for Series 2018C

The sale of the \$3,000,000 promissory notes closed at 10:00 a.m. on Monday, December 17, 2018. Mr. Decker presented Resolution 19-06 (see attached) and the results of the bid to the Board at the meeting. Based on the bid results that were submitted from three (3) bidders, Mr. Decker recommended the lowest bid from Robert W. Baird and Co., Inc., at 2.487% for the Board's approval. The borrowing will be used for movable equipment, remodeling, and improvement projects throughout the district. An Official Statement was provided in the Board book and as a handout for the Board's information.

President Will announced that WITC maintained its Moody's Aaa rating.

Andy Albarado moved, seconded by James Beistle, to approve Resolution 19-06, Awarding the Sale of the \$3,000,000 General Obligation Promissory Notes for Series 2018C as presented. Upon a roll-call vote, all members present voted yes; motion carried (7-0).

Note: The Board Chair moved to the Information Report at 10:32 a.m.

Approval of Revised Administrative Policy (G-152) - College Travel and Expense
 The revised Administrative College Travel and Expense policy (G-152) was provided for the Board's approval. Changes to this policy included removing the Administration of Travel Policy language and adding cross references.

James Beistle moved, seconded by Chris Fitzgerald, to approve the revised Administrative Policy (G-152) - College Travel and Expense as printed. Upon a unanimous vote of all members present, motion carried.

4. Approval of Revised Administrative Procedure (G-152A) - College Travel and Expense The revised Administrative College Travel and Expense procedure (G-152A) was provided for the Board's approval. Changes were made to employee titles and the Travel by Private Vehicle language. The procedure also covers how the College compensates faculty for temporary assignments. The reference to part-time employee exemption was eliminated. Cross referencing to the new G-259.3A procedure was added. Chris Fitzgerald moved, seconded by Andy Albarado, to approve the revised Administrative Procedure (G-152A) - College Travel and Expense as printed. Upon a unanimous vote of all members present, motion carried.

#### CORRESPONDENCE AND INFORMATION

#### 1. Meeting Information Sharing

Time was reserved for Board members to report on any meetings they attended; however, there were no updates.

#### 2. Travel Sign Up

#### A. Board Events Schedule

Time was reserved for Board members to update administration on their plans for upcoming Board events. A copy of the *Board Events Schedule* was routed during the meeting for Board members to update by recording their plans to attend (or not attend) the meetings and events listed on the form; or, to contact the Executive Assistant as soon as plans are confirmed. Chair Lambert requested that the Board report any changes on the *Board Events Schedule* to Ms. Olson. Links to state and national Board meetings and events were included in the Board book.

#### 3. Monitoring Schedule Review and Updates

#### A. Monitoring Schedule

Time was reserved to review and update the Board Monitoring Schedule as needed. There were no recommended updates from Administration.

#### 4. President's Updates:

#### A. Upcoming Events Schedule

Time was reserved for President Will to share upcoming event information located on the WITC website.

#### B. Enrollment Update

President Will provided a brief update on the most recent information related to the College's enrollment. An Enrollment Cognos report was provided for the Board's information.

#### C. District Boards Association 2019 Media Award Call for Nominations

As noted in November, the District Boards Association encouraged each district to consider providing a nomination for the District Boards Association's annual Media Award competition. This is an excellent opportunity to recognize media coverage of your district's service to its communities and learners. A recommendation from the Director of Marketing was provided for the Board's consideration. The 2019 Media Award nomination form was provided for the Board's information. A video was shared at the meeting of a deaf student in the WITC-Superior Welding program. The 2019 Media Award nomination must be received by February 1, 2019. The award will be made during the Association's spring April meeting in Fond du Lac, WI.

Brett Gerber moved, seconded by James Beistle, to nominate Reporter Ryan Juntti of WDIO-TV as presented. Upon a unanimous vote of all members present, motion carried. Ms. Olson will submit the nomination to the District Boards Association.

#### D. Program Advisory Committee Information Update

For the Board's information, President Will informed the Board that throughout the year WITC will collaborate with 70 advisory committees representing all associate degree, diploma, and certificate programs, as well as Federal project service areas. There are 766 advisory committee members representing business and industry, public service agencies, and other educational institutions who meet with our staff.

E. Assurance of Compliance-Civil Rights Certificate Update

Time was reserved for President Will to update the Board on the annual required submission of the Assurance of Compliance - Civil Rights Certificate. The updated Certificate replaces all Assurance of Compliance Certificates previously submitted to the Office of Civil Rights by the District in the past.

F. Educational Delegation Indiana Visit Update

President Will provided an update on his attendance at the Educational Delegation in Indiana on December 11-12, 2018. The visit focused on Indiana's coordinated vision for advanced manufacturing and how it integrates up through their University system. He noted that we are actively working with Chippewa Valley Technical College and Western Technical College to collaborate on Industry 4.0 and to steer people into engineering programs.

Note: The Board Chair moved to items 6 through 9 and returned to item 5 at 10:05 a.m.

5. Legislative Updates

Time was reserved for legislative updates. District legislators have an open invitation to attend WITC Board meetings to provide legislative updates.

A. Representative James Edming

Topics included Foxconn and the Competitive Integrated Employment (Employment First) bill related to competitive integrated employment of people with a disability. President Will talked about the many ways in which the College is working with the high schools and special populations.

Note: at 10:25 a.m., the Board Chair moved back to item 2 under Other Items Requiring Board Action.

6. Mileage Rate Update

The College's reimbursable mileage rate will increase from 54.5 cents to 58 cents per mile effective January 1, 2019. Electronic expense forms for the Board will be updated in the Board Only Resources folder on the WITC Connection for expenses incurred on/after January 1, 2019.

7. WITC Board Appointment - December

Board Appointment applications were due Thursday, November 15, 2018. A Board Appointment Hearing/Committee meeting is scheduled for Thursday, December 20, at 2 p.m., at the WITC-Administrative Office in Shell Lake. One qualified application was received.

8. WITC Board Appointment - 2019

Administration provided information on the 2019 Wisconsin Indianhead Technical College Board Appointment process. Wisconsin Statute §38.08(1)(a)1 states that a District Board shall administer the district and shall be composed of 9 members who are residents of the district, including 2 employers, 2 employees, 3 additional members, a school district administrator (SDA), as defined under §115.001(8), and one elected official who holds a state or local office, as defined in §5.02.

The Board Appointment Committee, consisting of the County Board Chairs who represent the 11 counties in WITC's district, is required to give equal consideration to the distribution of populations within the district. According to the Wisconsin Technical College System, this has been interpreted to mean:

- a) Male/Female Representation members of each gender (male/female) must hold at least three (3) positions on a District Board. Note: The Board Appointment Committee will be seeking to appoint at least one qualified female to the WITC Board.
- b) Minority Representation must reflect the distribution of minorities within a district. While all districts are encouraged to have minority representation on their District Boards, if the total percentage of minorities within the district exceeds 6.5%, at least one minority must hold a position on the District Board. Note: WITC's most recent estimated minority population is 6.6% and there are currently two qualified minority representatives serving on the Board.

In addition, in accordance with the WITC Plan of Representation, no region will have more than two members on the Board; therefore, applications will <u>not</u> be accepted from individuals who live in Region 4 (Burnett and Polk Counties) or Region 5 (Barron County) for the Additional member position.

The chart below lists the current WITC District Board composition. There will be three open positions on the Board after June 30, 2019, as the terms for Board members holding those positions will expire (see highlighted rows below). The spring 2019 Board openings are for three-year terms (July 1, 2019 - June 30, 2022).

Incumbents may reapply and will be requested to check their calendars for any conflicts with the Board Appointment hearing/committee meeting date once the tentative date has been established with the Board Appointment Chair.

The college President asked if any member on the Board will need to end his/her term early so that administration can include <u>all</u> open Board positions in the spring 2019 Board Appointment process to avoid a second Board Appointment hearing.

#### Current 2018-2019 Board Composition Chart

| Category                          | Region                    | Incumbent            | Gender | Term<br>Expires |
|-----------------------------------|---------------------------|----------------------|--------|-----------------|
| 1. Additional                     | Districtwide              | Andrew Albarado      | Male   | 2019            |
| 2. Employee                       | Barron                    | Janelle Gruetzmacher | Female | 2019            |
| <ol><li>Employer</li></ol>        | Rusk, Sawyer, & Washburn  | Brett Gerber         | Male   | 2019            |
| 4. Additional                     | Ashland, Bayfield, & Iron | Lorraine Laberee     | Female | 2020            |
| 5. Additional                     | Burnett & Polk            | James Beistle        | Male   | 2020            |
| 6. Elected Official               | Districtwide              | Chris Fitzgerald     | Male   | 2020            |
| 7. Employee                       | Douglas                   | Troy Lambert         | Male   | 2021            |
| 8. Employer                       | St. Croix                 | TBD                  | Female | 2021            |
| School District     Administrator | Districtwide              | Josh Robinson        | Male   | 2021            |

In accordance with Wisconsin Statutes §38.10(2)(b), Mr. Roger Larson, St. Croix County Board Chair, is designated as the chair of the WITC Board Appointment Committee as St. Croix County has the largest population in the 11-county WITC district. The WITC Plan of Representation included a district map and population estimates and was provided for the Board.

Ms. Olson will work with the Board Appointment Chair on a Board Appointment hearing/committee meeting date to be held at the WITC-Administrative Office in Shell Lake. The application deadline will also be confirmed with the Board Appointment Chair and posted on the WITC Board Appointment Web Page. Incumbents will also be contacted regarding the materials and dates.

#### 9. Student Updates and News:

Time was reserved for President Will to share the following for the Board's information:

#### A. Top 100 Medical Billing and Coding Programs announced by MedicalFieldCareers.com

MedicalFieldCareers.com, an educational resource for aspiring students in healthcare related education, announced that WITC placed 6th in the nation for the top 100 medical billing and coding schools. A *Pharmacy Choice* article was provided.

B. WITC Invites High School Students to Take a Look at their Future

Twelve (12) high schools in the Northern Wisconsin area had the opportunity to
participate in a hands-on career fair at WITC-Superior. The College has been hosting this
event for almost ten (10) years now, allowing high schoolers the chance to get excited
about what is to come in college as the two-year trade school displays a number of
programs for students to take part in throughout the day. Ashland, New Richmond, and
Rice Lake also hold career day events. A Fox 21 article was provided.

#### C. WITC Facilitates Apprenticeships

WITC provides registered apprenticeships, which combines classroom instruction with on-the-job training. WITC currently offers five registered apprenticeships in carpentry, cosmetology, injection mold set-up (plastics), maintenance mechanic/millwright and plumbing. Additionally, there are youth apprenticeship opportunities for high school juniors and seniors to explore careers and identify a career path. A Rice Lake Chronotype article was provided.

#### D. Siren Schools: Making Improvements

The Siren School is working with WITC to allow students to graduate from high school with a technical diploma at little or no cost. The Wisconsin Department of Instruction released district report cards and the district increased student achievement by 7.8 points. The administration noted that added interventions, tiered study halls, and curriculum changes had helped contribute to the success significantly. A Frederic Inter-County Leader article was provided.

Note: The Board Chair recessed the meeting at 9:44 a.m. and reconvened the meeting at 10:05 a.m. for Legislative Updates.

#### INFORMATION REPORT

#### 1. Annual Marketing Initiatives Report

Marketing Director Jena Vogtman gave an update on the website statistics, digital marketing examples and results, and general marketing initiatives. A PowerPoint was provided for the Board.

Lori Laberee moved, seconded by Janelle Gruetzmacher, to accept the Annual Marketing Initiatives Report as it related to the interpretation of the ENDS statement for the President's annual evaluation. Upon a unanimous vote of all members present, motion carried.

#### ESTABLISH BOARD AGENDA ITEMS FOR FUTURE MEETINGS

- Review Meeting Dates, Locations, and Start Times
   Time was reserved for the Board to confirm its plans for the regular meeting scheduled on Monday, January 21, 2019, beginning 8:30 a.m., at the WITC-Administrative Office in Shell Lake. The Board meeting schedule was provided for the Board's information.
- Review/Add Agenda Items
   Time was reserved for the Board to add or review agenda items for the next Board meeting.
   Board agenda items for the meeting on Monday, January 21, 2019, were listed on the
   Board's Monitoring Schedule. Additional agenda items for this meeting were discussed.
   Note: Board members may add additional items to next month's Board agenda by

Note: Board members may add additional items to next month's Board agenda by contacting the Chair before Thursday, January 3, 2019. This request does not obligate the Chair to include these items on the agenda. The Chair will notify administration of agenda items before the Board book is prepared and copied.

Chair Lambert mentioned the Foundation Scholarship.

#### **MEETING EVALUATION**

#### PLUS +/DELTA ^

- + Positive Audit Report
- + Excellent Marketing Report
- + Pleased to have Representative Edming attend
- + Information Jena shared about marketing
- + Marketing Report
- + Representative Edming
- + Enrollments
- A None

James Beistle moved, seconded by Brett Gerber, to adjourn the meeting at 10:54 a.m.

respectfully submitted,

**Board Secretary** 

ko

Note: A Board luncheon and tour were provided; however, no action was taken.

#### Wisconsin Indianhead Technical College Contract Estimated Full Cost Report

Fiscal Year: 2019

12/1/18 8:38 15 am

The Board is requested to ratify the President's action in entering into a contractual arrangement with the following agencies:

State Designated Indirect Cost Factors: Off Campus = 35.06 % On Campus = 42.12%

|                    |  |  |        | ****** |              | ES    | STIMATED        |     |             |     |                            |    |           |    |                 |
|--------------------|--|--|--------|--------|--------------|-------|-----------------|-----|-------------|-----|----------------------------|----|-----------|----|-----------------|
| Contract<br>Number | Account Name   | Location of Training   | On/Off | Contr  | ract Revenue | Est.S | Salary/Fringe + | Inc | direct Cost | +   | Other Direct<br>Cost Totat |    | Full Cost |    | Difference      |
| Approval Dat       | te: September 2018 (1 records)   |  |        |        |              |       |                 |     |             |     |                            |    |           |    |                 |
| 719368             | Russ Davis Wholesale   | Hammond  | Off    | \$     | 7,700.00     | \$    | 3,762.00        | 5   | 1,318.96    |     | \$ 500.00                  | \$ | 5,580.96  | \$ | 2,119.04        |
|                    | CDL hands on driving for 2 students. Each student utilities all 45 hours we will adjust the contract to r  | will have 45 hours of drive time. If the student does not reflect the total amounts of hours.                              |        |        |              |       |                 |     |             |     |                            |    |           |    |                 |
| Approval Dat       | te: October 2018 (1 records)   |  |        |        |              |       |                 |     |             |     |                            |    |           |    |                 |
| 719398             | LCO Head Start Pediatric Medic First Aid Class   | LCO Headstart  | Off    | \$     | 635.00       | \$    | 462.00          | \$  | 161.98      |     | \$ 87.21                   | 5  | 711.19    | \$ | (76.19          |
| Approval Dat       | te: November 2018 (29 records)   |  |        |        |              |       |                 |     |             |     |                            |    |           |    |                 |
| 719421             | St Croix County Public Health  | New Richmond   | Off    | \$     | 1,050.00     | \$    | 387.20          | \$  | 135.75      |     | \$ 360.00                  | \$ | 882.95    | \$ | 167.05          |
|                    | Two 3.5 hour courses for up to 9 students per sess county.   | sion for AHA CPR Renewal Class. Training will be held at the   |        |        |              |       |                 |     |             |     |                            |    |           |    |                 |
| 719414             | Schaffer Manufacturing ASHI First Aid/CPR/AED for up to 10 staff member.   | Militown s. Training will be held at Schaffer Manufacturing.   | Off    | 5      | 966.00       | \$    | 290.40          | 5   | 101.81      |     | 142.00                     | 5  | 534.21    | 5  | 431.79          |
| 719426             | Schwing Bioset   | New Richmond   | On     | \$     | 6,900.00     | \$    | 3,590.40        | \$  | 1,512.28    |     | \$ 650.00                  | \$ | 5,752,68  | \$ | 1,147.32        |
|                    |  | ematics, flow tranmitters training, level transmitter training ovided for up to 8 service technicians from Schwing Bioset. |        |        |              |       |                 |     |             |     |                            |    |           |    |                 |
| 719408             | Family Forum Head Start-Brule  | Faily Forum Brule  | Off    | 5      | 371.00       | \$    | 93.50           | \$  | 32.78       |     | \$ =                       | \$ | 126.28    | \$ | 244.72          |
|                    | Employees of Family Forum Head Start #4 will reco<br>renewal training. Upon successful completion, pa  | eive American Safety & Health Institute CPS/AID and First Aid rticipants will receive documentation.                       |        |        |              |       |                 |     |             |     |                            |    |           |    |                 |
| 719430             | Northwire Nwi Lab360<br>All staff safety training for up to 200 employees.   | Osceola  Each Staff member will receive 2 hours of training.   | Off    | \$     | 2,915.00     | \$    | 1,056.00        | \$  | 370.23      |     | \$ 276,44                  | \$ | 1,702.67  | \$ | 1,212.33        |
| 719409             | ABC 123 Daycare<br>Employees of ABC123 Daycare will receive Adult 8<br>completion, participants will receive documentation   | ABC123 Daycare<br>& Pediatric CPR Heartsaver renewal training. Upon successful<br>on.                                      | Oll    | 5      | 410.00       | \$    |                 | 5   | 1           | 3   | \$ 310.00                  | S  | 310.00    | \$ | 100.00          |
| 719406             | Peter Christensen Health Center 5 students will receive 16 hours of PALS Recognition   | Peter Christensen Health Center on training on 1/28 & 1/30.  | Off    | \$     | 2,600.00     | \$    | 968.00          | \$  | 339.38      |     | \$ -                       | \$ | 1,307.38  | \$ | 1,292.62        |
| 719405             | Peter Christensen Health Center 5 students will receive 16 hours of PALS Recognition   | Peter Christensen Health Center<br>on training on 1/4 & 1/16.  | Off    | 5      | 2,600.00     | \$    | 968.00          | 5   | 339.38      | 1   | 5 -                        | \$ | 1,307.38  | \$ | 1,292.62        |
| 719404             | Peter Christensen Health Center  | Peter Christensen Health Center  | Off    | \$     | 2,600.00     | \$    | 968.00          | \$  | 339.38      | 3   | \$ -                       | \$ | 1,307.38  | \$ | 1,292.62        |
|                    | 5 Students (5 per class) will receive 8 hours of train   | ning in PALS Renewal. Classes to be held on 12/12 & 12/21.   |        |        |              |       |                 |     |             |     |                            |    |           |    |                 |
| 719410             | Russ Davis Wholesale<br>CDL Prep course for 2 Merrill employees of Russ D  | Bluejeans<br>Davis.  | On     | \$     | 1,040.00     | \$    | 501.60          | \$  | 211.27      | - 4 | 5 79.84                    | \$ | 792.71    | \$ | 247.29          |
| 719411             | Russ Davis Wholesale   | Hammond  | Off    | \$     | 7,700.00     | \$    | 3,762.00        | 5   | 1,318.96    | 1   | \$ 500.00                  | \$ | 5,580.96  | \$ | 2,119.04        |
|                    | CDL hands on driving for 2 students. Each student utilitze all 45 hours we will adjust the contract to   | t will have 45 hours of drive time. If the student does not reflect the total amounts of hours.                            |        |        |              |       |                 |     |             |     |                            |    |           |    |                 |
| 719412             | Wisconsin Department of Corerctions-Madison  | WITC Superior  | 110    | \$     | 16,519.00    | \$    |                 | 5   | 191         | 1   | 5 -                        | \$ |           | 5  | 16,519.00       |
|                    | The state of the s |  |        |        | 0.00         |       |                 |     |             |     |                            |    |           | -  | and the same of |

|        | Inmates at Gordon Correctional Facilty will receive w training. Participants successfully completing the pro-   | elding, blue print, math, and OSHA 10 instruction and<br>ogram will receive a technical diploma in welding.  |     |    |           |                |    |        |    |           |    |           |    |          |
|--------|---|--|-----|----|-----------|----------------|----|--------|----|-----------|----|-----------|----|----------|
| 719413 | Beton Stahl   | New Richmond   | On  | \$ | 2,227.00  | \$<br>668.80   | \$ | 281.70 | \$ | 112.92    | \$ | 1,063.42  | \$ | 1,163.58 |
|        | Revit 101 Training for up to 4 to 6 staff members fro<br>Campus.  | m Beton-Stahl. Training will be held on the New Richmond   |     |    |           |                |    |        |    |           |    |           |    |          |
| 719407 | Peter Christensen Health Center<br>8 students will receive 16 hours of training in ACLS P   | Peter Christensen Health Center<br>rovider on 12/5 and 12/7  | HO  | S  | 2,600.00  | \$<br>968.00   | 5  | 339.38 | 5  |           | s  | 1,307.38  | \$ | 1,292.62 |
| 719417 | New Richmond High School Dual Credit for New Richmond High School. 38 stude students enrolled in Intro to Business 3 credits; 15 st Program Logic 3 credits; and 7 students enrolled in I | udents enrolled in ECE 3 credits; 13 students enrolled in  | Off | \$ | 26,624.00 | \$<br>¥        | \$ |        | \$ | 26,624.00 | \$ | 26,624.00 | \$ | ×        |
| 719420 | Prairie Farm High School  | Prairie Farm High School   | Off | \$ | 2,856.00  | \$             | 5  |        | \$ | 2,856.00  | 5  | 2,856.00  | \$ |          |
|        | Dual Credit classes for Prairie Farm High School. 6 str<br>I student enrolled in Medical Terminology (1050110)  | udents enrolled in Personal Finance (10114125) 3 credits and 0) 3 credits.   |     |    |           |                |    |        |    |           |    |           |    |          |
| 719424 | Indeck Energy Provide Medic First Aid classes to employees.   | Indeck Energy, Ladysmith   | Off | \$ | 1,817.00  | \$<br>484.00   | \$ | 169.69 | \$ | 397.44    | \$ | 1,051.13  | \$ | 765.87   |
| 719416 | LCO Health Care Center Provide 2 CPR for Healthcare recertification classes   | LCO Health Care Center   | Off | \$ | 941.00    | \$<br>528.00   | \$ | 185.12 | \$ | 154.57    | \$ | 867.69    | S  | 73.31    |
| 719418 | Barron Area School District Dual Credit class for Barron High School, 28 student  | Barron High School<br>senrolled in Applied Math (32804303) 2 credits.  | Off | \$ | 7,672.00  | \$<br>45       | \$ |        | \$ | 7,672.00  | \$ | 7,672.00  | \$ |          |
| 719419 | Baldwin-Woodville High School   | Baldwin-Woodville High School  | OH  | \$ | 11,324.00 | \$<br>         | \$ |        | \$ | 11,324.00 | \$ | 11,324.00 | \$ |          |
|        | Dual Credit classes for Baldwin-Woodville High Sch<br>(10501101) 3 credits and 43 students enrolled in S  |  |     |    |           |                |    |        |    |           |    |           |    |          |
| 719422 | Sanmina Corp<br>10 Sanmina employees will receive 8 hours of HAZW   | Sanmina OPER Refresher training.   | Off | \$ | 1,343.00  | \$<br>484.00   | \$ | 169.69 | \$ | 32.70     | \$ | 686.39    | \$ | 656.61   |
| 719427 | Cooper Engineering Co Up to 30 employees for Cooper Engineering will rece   | Cooper Engineerings Building<br>ive 8 hours of MSHA training.  | Off | s  | 2,331.00  | \$<br>523.60   | \$ | 183.57 | 5  | 402,55    | \$ | 1,109.72  | \$ | 1,221.28 |
| 719429 | Cumberland School District  | Cumberland High School   | Off | \$ | 9,372.00  | \$<br>-        | \$ |        | \$ | 623.84    | \$ | 623.84    | \$ | 8,748.16 |
|        | 이렇게요~~~ 하다. [1] 이 경기 하나 아무리 가면 하는데  | upon successful completion of course. Up to 18 students se. Additional students can join with instructor permission additional student will add \$47784 to the contract. |     |    |           |                |    |        |    |           |    |           |    |          |
| 719207 | Monarach Paving Co<br>Teachnical Assist Contract for Facilitating current lea   | Eau Claire<br>ds and leads in training on processes over the past year to  | Off | \$ | 488.00    | \$<br>207.90   | 3. | 72,89  | 5  | 75.21     | 5  | 356.00    | \$ | 132.00   |
|        | see what changes may need to be made. Pete will h   | ave 1 hour with each group.  |     |    |           |                |    |        |    |           |    |           |    |          |
| 719423 | Burkwood Treatment Center   | Burkwood Treatment Center Hudson   | Off | \$ | 1,854.00  | \$<br>532.40   | \$ | 186.66 | \$ | 326.10    | \$ | 1,045.16  | \$ | 808.84   |
|        | CBRF Medication class   |  |     |    |           |                |    |        |    |           |    |           |    |          |
| 719428 | Dog Fire Association  | Location Varies  | Off | 5  | 672.00    | \$<br>290.40   | 5  | 101.81 | .5 | -         | 5  | 392.21    | 5  | 279.79   |
|        | Continues EMR Education covering cold weather inju<br>This is for up to 30 students form the Dog Fire Assoc   | iries, trauma, summer injuiries, tree stand rescue, and burns.<br>lation.  |     |    |           |                |    |        |    |           |    |           |    |          |
| 719425 | Barron Area School District Dual Credit class for Barron High School. 28 student  | s enrolled in Applied Math (32804303) 2 credits.   | Off | \$ | 7,672,00  | \$<br>111      | \$ | (3)    | \$ | 7,672.00  | \$ | 7,672.00  | \$ | - 9      |
| 719415 | Christian Community Homes<br>Provide CBRF Fire Safety and CBRF 1st Aid and choki  | Christian Community Homes  | Off | S  | 1,517.00  | \$<br>387.20   | \$ | 135.75 | \$ | 366.92    | 5  | 889.87    | s  | 627.13   |
| 719431 | United Gear & Assemby Inc<br>Supervisory and Management Training.   | Hudson   | Off | \$ | 5,631.00  | \$<br>2,772.00 | \$ | 971,86 | \$ | 330.84    | \$ | 4,074.70  | \$ | 1,556.30 |

Grand Totals (31 records)

\*\*\*\*End of Report \*\*\*

\*indicates an amended contract

Board Secretary Date

#### **RESOLUTION NO. 19-06**

### RESOLUTION AWARDING THE SALE OF \$3,000,000.00 GENERAL OBLIGATION PROMISSORY NOTES, SERIES 2018C

WHEREAS, the District Board of Wisconsin Indianhead Technical College District, Wisconsin (the "District") has, by a resolution adopted on November 12, 2018 (the "Authorizing Resolution"), authorized the issuance of General Obligation Promissory Notes, Series 2018C (the "Notes"), pursuant to Section 67.12(12) of the Wisconsin Statutes in the aggregate principal amount of \$3,000,000.00, all for the public purpose (the "Public Purposes") of financing (a) \$1,200,000.00 of building remodeling and improvement projects at the District's campuses, (b) \$50,000 of site improvement projects at the District's campuses, and (c) \$1,750,000 of moveable equipment purchases; and

WHEREAS, the Secretary of the District caused Notices to Electors to be published in <a href="The Daily Press">The Daily Press</a> on November 17, 2018 giving notice of adoption of the Authorizing Resolution, identifying where and when the Authorizing Resolution could be inspected, and advising electors of their right to petition for a referendum on the question of the issuance of general obligation promissory notes to finance the Public Purposes;

WHEREAS, no petition for referendum has yet been filed with the Secretary and the time to file such a petition will expire on December 17, 2018;

WHEREAS, the District has directed PMA Securities, Inc. ("PMA") to take the steps necessary to sell the Notes authorized by the Authorizing Resolution, assuming the petition period expires;

WHEREAS, PMA, in consultation with the officials of the District, prepared Official Bid Form (Open Internet Auction) (a copy of which is attached hereto as Exhibit A and incorporated herein by this reference, the "Official Bid Form") setting forth the details of and the bid requirements for the Notes and indicating that the Notes would be offered for public sale on December 17, 2018, subject to the petition rights which may cause the issuance to be terminated;

WHEREAS, the Secretary (in consultation with PMA) caused notice of the sale of the Notes to be published and/or announced and caused the Official Bid Form to be distributed to potential bidders offering the Notes for public sale;

WHEREAS, the District has duly received bids for the Notes as described on the Bid Tabulation attached hereto as <a href="Exhibit B">Exhibit B</a> and incorporated herein by this reference (the "Bid Tabulation"); and

WHEREAS, it has been determined that the bid proposal (the "Proposal") submitted by the financial institution listed first on the Bid Tabulation fully complies with the bid requirements set forth in the Official Bid Form and is deemed to be the most advantageous to the District. PMA has recommended that the District accept the Proposal. A copy of said Proposal submitted by such institution (the "Purchaser") is attached hereto as <a href="Exhibit C">Exhibit C</a> and incorporated herein by this reference.

NOW, THEREFORE, BE IT RESOLVED by the District Board of the District that:

Section 1A. Ratification of the Official Bid Form and Offering Materials. The District Board of the District hereby ratifies and approves the details of the Notes set forth in Exhibit A attached hereto as and for the details of the Notes. The Official Bid Form and any other offering materials prepared and circulated by PMA are hereby ratified and approved in all respects. All actions taken by officers of the District and PMA in connection with the preparation and distribution of the Official Bid Form and any other offering materials are hereby ratified and approved in all respects.

Section 1B. Award of the Notes. The Proposal of the Purchaser offering to purchase the Notes for the sum set forth on the Proposal, plus accrued interest to the date of delivery, is hereby accepted. The Chairperson and Secretary or other appropriate officers of the District are authorized and directed to execute an acceptance of the Proposal on behalf of the District. The good faith deposit of the Purchaser shall be retained by the District Treasurer and applied in accordance with the Official Bid Form, and any good faith deposits submitted by unsuccessful bidders shall be promptly returned. The Notes bear interest at the rates set forth on the Proposal.

Section 2. Terms of the Notes. The Notes shall be designated "General Obligation Promissory Notes, Series 2018C"; shall be issued in the aggregate principal amount of \$3,000,000; shall be dated December 28, 2018; shall be in the denomination of \$5,000 or any integral multiple thereof; shall be numbered R-1 and upward; and shall bear interest at the rates per annum and mature on October 1 of each year, in the years and principal amounts as set forth on the Pricing Summary attached hereto as <a href="Exhibit D-1">Exhibit D-1</a> and incorporated herein by this reference. Interest is payable semi-annually on April 1 and October 1 of each year commencing on April 1, 2019. Interest shall be computed upon the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to the rules of the Municipal Securities Rulemaking Board. The schedule of principal and interest payments due on the Notes is set forth on the Debt Service Schedule attached hereto as <a href="Exhibit D-2">Exhibit D-2</a> and incorporated herein by this reference (the "Schedule").

Section 3. Redemption Provisions. The Notes due on or after October 1, 2026 shall be subject to optional redemption, in whole or in party, from and after October 1, 2025.

In the event the Notes are redeemed prior to maturity, as long as the Notes are in book-entry-only form, official notice of the redemption will be given by mailing a notice by registered or certified mail, overnight express delivery, facsimile transmission, electronic transmission or in any other manner required by DTC (as hereinafter defined), to DTC not less than thirty (30) days nor more than sixty (60) days prior to the redemption date. If less than all of the Notes of a maturity are to be called for redemption, the Notes of such maturity to be redeemed will be selected by lot. Such notice will include but not be limited to the following: the designation, date and maturities of the Notes called for redemption, CUSIP numbers, and the date of redemption. Any notice provided as described herein shall be conclusively presumed to have been duly given, whether or not the registered owner receives the notice. The Notes shall cease to bear interest on the specified redemption date provided that federal or other immediately available funds sufficient for such redemption are on deposit at the office of DTC at that time.

Upon such deposit of funds for redemption the Notes shall no longer be deemed to be outstanding.

Section 4. Form of the Notes. The Notes shall be issued in registered form and shall be executed and delivered in substantially the form attached hereto as Exhibit E and incorporated herein by this reference.

#### Section 5. Tax Provisions.

- (A) Direct Annual Irrepealable Tax Levy. For the purpose of paying the principal of and interest on the Notes as the same becomes due, the full faith, credit and resources of the District are hereby irrevocably pledged, and there is hereby levied upon all of the taxable property of the District a direct annual irrepealable tax in the years 2018 through 2026 for the payments due in the years 2019 through 2027 in the amounts set forth on the Schedule.
- (B) Tax Collection. So long as any part of the principal of or interest on the Notes remains unpaid, the District shall be and continue without power to repeal such levy or obstruct the collection of said tax until all such payments have been made or provided for. After the issuance of the Notes, said tax shall be, from year to year, carried onto the tax roll of the District and collected in addition to all other taxes and in the same manner and at the same time as other taxes of the District for said years are collected, except that the amount of tax carried onto the tax roll may be reduced in any year by the amount of any surplus money in the Debt Service Fund Account created below.
- (C) Additional Funds. If at any time there shall be on hand insufficient funds from the aforesaid tax levy to meet principal and/or interest payments on said Notes when due, the requisite amounts shall be paid from other funds of the District then available, which sums shall be replaced upon the collection of the taxes herein levied.

#### Section 6. Segregated Debt Service Fund Account.

(A) Creation and Deposits. There be and there hereby is established in the treasury of the District, if one has not already been created, a debt service fund, separate and distinct from every other fund, which shall be maintained in accordance with generally accepted accounting principles. Debt service or sinking funds established for obligations previously issued by the District may be considered as separate and distinct accounts within the debt service fund.

Within the debt service fund, there hereby is established a separate and distinct account designated as the "Debt Service Fund Account for \$3,000,000 General Obligation Promissory Notes, Series 2018C, dated December 28, 2018" (the "Debt Service Fund Account") and such account shall be maintained until the indebtedness evidenced by the Notes is fully paid or otherwise extinguished. The District Treasurer shall deposit in the Debt Service Fund Account (i) all accrued interest received by the District at the time of delivery of and payment for the Notes; (ii) any premium which may be received by the District above the par value of the Notes and accrued interest thereon; (iii) all money raised by the taxes herein levied and any amounts

appropriated for the specific purpose of meeting principal of and interest on the Notes when due; (iv) such other sums as may be necessary at any time to pay principal of and interest on the Notes when due; (v) surplus monies in the Borrowed Money Fund as specified below; and (vi) such further deposits as may be required by Section 67.11, Wisconsin Statutes.

(B) Use and Investment. No money shall be withdrawn from the Debt Service Fund Account and appropriated for any purpose other than the payment of principal of and interest on the Notes until all such principal and interest has been paid in full and the Notes canceled; provided (i) the funds to provide for each payment of principal of and interest on the Notes prior to the scheduled receipt of taxes from the next succeeding tax collection may be invested in direct obligations of the United States of America maturing in time to make such payments when they are due or in other investments permitted by law; and (ii) any funds over and above the amount of such principal and interest payments on the Notes may be used to reduce the next succeeding tax levy, or may, at the option of the District, be invested by purchasing the Notes as permitted by and subject to Section 67.11(2)(a), Wisconsin Statutes, or in permitted municipal investments under the pertinent provisions of the Wisconsin Statutes ("Permitted Investments"), which investments shall continue to be a part of the Debt Service Fund Account. Any investment of the Debt Service Fund Account shall at all times conform with the provisions of the Internal Revenue Code of 1986, as amended (the "Code") and any applicable Treasury Regulations (the "Regulations").

(C) Remaining Monies. When all of the Notes have been paid in full and canceled, and all Permitted Investments disposed of, any money remaining in the Debt Service Fund Account shall be transferred and deposited in the general fund of the District, unless the District Board directs otherwise.

Section 7. Proceeds of the Notes; Segregated Borrowed Money Fund. The proceeds of the Notes (the "Note Proceeds") (other than any premium and accrued interest which must be paid at the time of the delivery of the Notes into the Debt Service Fund Account created above) shall be deposited into a special fund separate and distinct from all other funds of the District and disbursed solely for the purposes for which borrowed or for the payment of the principal of and the interest on the Notes. Monies in the Borrowed Money Fund may be temporarily invested in Permitted Investments. Any monies, including any income from Permitted Investments, remaining in the Borrowed Money Fund after the purposes for which the Notes have been issued have been accomplished, and, at any time, any monies as are not needed and which obviously thereafter cannot be needed for such purposes shall be deposited in the Debt Service Fund Account.

Section 8. No Arbitrage. All investments made pursuant to this Resolution shall be Permitted Investments, but no such investment shall be made in such a manner as would cause the Notes to be "arbitrage bonds" within the meaning of Section 148 of the Code or the Regulations and an officer of the District, charged with the responsibility for issuing the Notes, shall certify as to facts, estimates, circumstances and reasonable expectations in existence on the date of delivery of the Notes to the Purchaser which will permit the conclusion that the Notes are not "arbitrage bonds," within the meaning of the Code or Regulations.

Section 9. Compliance with Federal Tax Laws. (a) The District represents and covenants that the projects financed by the Notes and the ownership, management and use of the projects will not cause the Notes to be "private activity bonds" within the meaning of Section 141 of the Code. The District further covenants that it shall comply with the provisions of the Code to the extent necessary to maintain the tax-exempt status of the interest on the Notes including, if applicable, the rebate requirements of Section 148(f) of the Code. The District further covenants that it will not take any action, omit to take any action or permit the taking or omission of any action within its control (including, without limitation, making or permitting any use of the proceeds of the Notes) if taking, permitting or omitting to take such action would cause any of the Notes to be an arbitrage bond or a private activity bond within the meaning of the Code or would otherwise cause interest on the Notes to be included in the gross income of the recipients thereof for federal income tax purposes. The Secretary or other officer of the District charged with the responsibility of issuing the Notes shall provide an appropriate certificate of the District certifying that the District can and covenanting that it will comply with the provisions of the Code and Regulations.

(b) The District also covenants to use its best efforts to meet the requirements and restrictions of any different or additional federal legislation which may be made applicable to the Notes provided that in meeting such requirements the District will do so only to the extent consistent with the proceedings authorizing the Notes and the laws of the State of Wisconsin and to the extent that there is a reasonable period of time in which to comply.

Section 10. Designation as Qualified Tax-Exempt Obligations. The Notes are hereby designated as "qualified tax-exempt obligations" for purposes of Section 265 of the Code, relating to the ability of financial institutions to deduct from income for federal income tax purposes, interest expense that is allocable to carrying and acquiring tax-exempt obligations.

Section 11. Execution of the Notes; Closing; Professional Services. The Notes shall be issued in printed form, executed on behalf of the District by the manual or facsimile signatures of the Chairperson and Secretary, authenticated, if required, by the Fiscal Agent (defined below), sealed with its official or corporate seal, if any, or a facsimile thereof, and delivered to the Purchaser upon payment to the District of the purchase price thereof, plus accrued interest to the date of delivery (the "Closing"). The facsimile signature of either of the officers executing the Notes may be imprinted on the Notes in lieu of the manual signature of the officer but, unless the District has contracted with a fiscal agent to authenticate the Notes, at least one of the signatures appearing on each Note shall be a manual signature. In the event that either of the officers whose signatures appear on the Notes shall cease to be such officers before the Closing, such signatures shall, nevertheless, be valid and sufficient for all purposes to the same extent as if they had remained in office until the Closing. The aforesaid officers are hereby authorized and directed to do all acts and execute and deliver the Notes and all such documents, certificates and acknowledgements as may be necessary and convenient to effectuate the Closing. The District hereby authorizes the officers and agents of the District to enter into, on its behalf, agreements and contracts in conjunction with the Notes, including but not limited to agreements and contracts for legal, trust, fiscal agency, disclosure and continuing disclosure, and rebate calculation services. Any such contract heretofore entered into in conjunction with the issuance of the Notes is hereby ratified and approved in all respects.

Section 12. Payment of the Notes: Fiscal Agent. The principal of and interest on the Notes shall be paid by U.S. Bank National Association, St. Paul, Minnesota, which is hereby appointed as the District's registrar and fiscal agent pursuant to the provisions of Section 67.10(2), Wisconsin Statutes (the "Fiscal Agent"). The Fiscal Agency Agreement between the District and the Fiscal Agent shall be substantially in the form attached hereto as Exhibit F and incorporated herein by this reference.

Section 13. Persons Treated as Owners: Transfer of Notes. The District shall cause books for the registration and for the transfer of the Notes to be kept by the Fiscal Agent. The person in whose name any Note shall be registered shall be deemed and regarded as the absolute owner thereof for all purposes and payment of either principal or interest on any Note shall be made only to the registered owner thereof. All such payments shall be valid and effectual to satisfy and discharge the liability upon such Note to the extent of the sum or sums so paid.

Any Note may be transferred by the registered owner thereof by surrender of the Note at the office of the Fiscal Agent, duly endorsed for the transfer or accompanied by an assignment duly executed by the registered owner or his attorney duly authorized in writing. Upon such transfer, the Chairperson and Secretary shall execute and deliver in the name of the transferee or transferees a new Note or Notes of a like aggregate principal amount, series and maturity and the Fiscal Agent shall record the name of each transferee in the registration book. No registration shall be made to bearer. The Fiscal Agent shall cancel any Note surrendered for transfer.

The District shall cooperate in any such transfer, and the Chairperson and Secretary are authorized to execute any new Note or Notes necessary to effect any such transfer.

Section 14. Record Date. The fifteenth day of each calendar month next preceding each interest payment date shall be the record date for the Notes (the "Record Date"). Payment of interest on the Notes on any interest payment date shall be made to the registered owners of the Notes as they appear on the registration book of the District at the close of business on the Record Date.

Section 15. Utilization of The Depository Trust Company Book-Entry-Only System. In order to make the Notes eligible for the services provided by The Depository Trust Company, New York, New York ("DTC"), the District agrees to the applicable provisions set forth in the Blanket Issuer Letter of Representations previously executed on behalf of the District and on file in the District office.

Section 16. Official Statement. The District Board hereby approves the Official Statement with respect to the Notes and deems the Official Statement as "final" as of its date for purposes of SEC Rule 15c2-12 promulgated by the Securities and Exchange Commission pursuant to the Securities and Exchange Act of 1934 (the "Rule"). All actions taken by officers of the District in connection with the preparation of such Official Statement and any addenda to it or Addendum are hereby ratified and approved. In connection with the Closing, the appropriate District official shall certify the Official Statement and any addenda or Addendum. The Secretary shall cause copies of the Official Statement and any addenda or Addendum to be distributed to the Purchaser.

Section 17. Undertaking to Provide Continuing Disclosure. The District hereby covenants and agrees, for the benefit of the owners of the Notes, to enter into a written undertaking (the "Undertaking") if required by the Rule to provide continuing disclosure of certain financial information and operating data and timely notices of the occurrence of certain events in accordance with the Rule. The Undertaking shall be enforceable by the owners of the Notes or by the Purchaser on behalf of such owners (provided that the rights of the owners and the Purchaser to enforce the Undertaking shall be limited to a right to obtain specific performance of the obligations thereunder and any failure by the District to comply with the provisions of the Undertaking shall not be an event of default with respect to the Notes).

To the extent required under the Rule, the Chairperson and Secretary, or other officer of the District charged with the responsibility for issuing the Notes, shall provide a Continuing Disclosure Certificate for inclusion in the transcript of proceedings, setting forth the details and terms of the District's Undertaking.

Section 18. Record Book. The Secretary shall provide and keep the transcript of proceedings as a separate record book (the "Record Book") and shall record a full and correct statement of every step or proceeding had or taken in the course of authorizing and issuing the Notes in the Record Book.

Section 19. Bond Insurance. If the Purchaser determines to obtain municipal bond insurance with respect to the Notes, the officers of the District are authorized to take all actions necessary to obtain such municipal bond insurance. The Chairperson and Secretary are authorized to agree to such additional provisions as the bond insurer may reasonably request and which are acceptable to the Chairperson and Secretary including provisions regarding restrictions on investment of Note proceeds, the payment procedure under the municipal bond insurance policy, the rights of the bond insurer in the event of default and payment of the Notes by the bond insurer and notices to be given to the bond insurer. In addition, any reference required by the bond insurer to the municipal bond insurance policy shall be made in the form of Note provided herein.

Section 20. Conflicting Resolutions; Severability; Effective Date. All prior resolutions, rules or other actions of the District Board or any parts thereof in conflict with the provisions hereof shall be, and the same are, hereby rescinded insofar as the same may so conflict. In the event that any one or more provisions hereof shall for any reason be held to be illegal or invalid, such illegality or invalidity shall not affect any other provisions hereof. The foregoing shall take effect immediately upon adoption and approval in the manner provided by law.

[signature page to follow]

# Adopted, approved and recorded December 17, 2018.

Troy Lambert Champerson

Bett Gerber Secretary

## EXHIBIT A

# Official Bid Form

To be provided by PMA Securities and incorporated into the Resolution.

## EXHIBIT B

# Bid Tabulation

To be provided by PMA Securities and incorporated into the Resolution.

## **EXHIBIT C**

# Winning Bid

To be provided by PMA Securities and incorporated into the Resolution.

## EXHIBIT D-1

# Pricing Summary

To be provided by PMA Securities and incorporated into the Resolution.

## EXHIBIT D-2

# Debt Service Schedule and Irrepealable Tax Levies

To be provided by PMA Securities and incorporated into the Resolution.

## **EXHIBIT E**

(Form of Note)

# UNITED STATES OF AMERICA STATE OF WISCONSIN WISCONSIN INDIANHEAD TECHNICAL COLLEGE DISTRICT GENERAL OBLIGATION PROMISSORY NOTE, SERIES

|   |  | _   |   |   | 97671K   |
|---|--|---|---|---|--|
| DEPOSITORY (  | OR ITS NO  | MINEE 1   | NAME: CEDE  | & CO.   |  |
| PRINCIPAL AM  | OUNT:  |   |   | THOUSAND I  | OOLLARS  |
|   |  | (\$   | )   |   |  |
| (the "District"), I<br>Nominee Name<br>date identified al<br>rate of interest per<br>redemption prior<br>year commencing<br>the principal of a<br>the United States<br>the Depository in<br>Bank National A<br>the close of bus | the "Depo<br>pove, the per annum id<br>to maturity<br>g on<br>nd interest<br>. Interest per whose nates<br>ssociation, the sociation, the sociation is the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation is the sociation in the sociation in the sociation in the sociation is the sociation in the sociation in the sociation in the sociation is the sociation in the | owledges<br>sitory") is<br>rincipal a<br>entified a<br>r. Interest<br>on this No<br>ayable or<br>me this No<br>St. Paul,<br>te 15th da<br>e "Record | s itself to owe as dentified above amount identified bove, all subject is payable semi-until the aforestote are payable any interest payable is registered Minnesota (the ay of the calend Date"). This | nd promises to pay to (or to registered assolute date) and to pay to the provisions self-annually on April 1 said principal amount to the registered own yment date shall be plon the Bond Regis "Fiscal Agent") or a lar month next precis Note is payable | ege District, Wisconsing the Depository or its signs), on the maturity interest thereon at the forth herein regarding and October 1 of each at is paid in full. Both the interest in lawful money of the paid by wire transfer to the maintained by U.S. The successor thereto at eding the semi-annual as to principal upon |
| For the pr  |  |   |   |   | as aforesaid and for the   |
|   | ompt paym<br>ficient for   | ent of thi  | s Note together   | with interest hereon  | as aforesaid and for the<br>ces of the District are  |

#### This Note is not subject to optional redemption. OR

[The Notes maturing in the years \_\_\_\_\_ and \_\_\_\_ are subject to optional redemption by lot, in integral multiples of \$5,000, as provided in the resolution awarding the sale of the Notes at the redemption price of par plus accrued interest to the date of redemption and without premium.]

It is hereby certified and recited that all conditions, things and acts required by law to exist or to be done prior to and in connection with the issuance of this Note have been done, have existed and have been performed in due form and time; that the aggregate indebtedness of the District, including this Note and others issued simultaneously herewith, does not exceed any limitation imposed by law or the Constitution of the State of Wisconsin; and that a direct annual irrepealable tax has been levied sufficient to pay this Note, together with the interest thereon, when and as payable.

This Note has been designated by the District Board as a "qualified tax-exempt obligation" pursuant to the provisions of Section 265(b)(3) of the Internal Revenue Code of 1986, as amended.

This Note is transferable only upon the books of the District kept for that purpose at the office of the Fiscal Agent, only in the event that the Depository does not continue to act as depository for the Notes, and the District appoints another depository, upon surrender of the Note to the Fiscal Agent, by the registered owner in person or his duly authorized attorney, upon surrender of this Note together with a written instrument of transfer (which may be endorsed hereon) satisfactory to the Fiscal Agent duly executed by the registered owner or his duly authorized attorney. Thereupon a new fully registered Note in the same aggregate principal amount shall be issued to the new depository in exchange therefor and upon the payment of a charge sufficient to reimburse the District for any tax, fee or other governmental charge required to be paid with respect to such registration. The Fiscal Agent shall not be obliged to make any transfer of the Notes (i) after the Record Date, (ii) during the fifteen (15) calendar days preceding the date of any publication of notice of any proposed redemption of the Notes, or (iii) with respect to any particular Note, after such Note has been called for redemption. The Fiscal Agent and District may treat and consider the Depository in whose name this Note is registered as the absolute owner hereof for the purpose of receiving payment of, or on account of, the principal or redemption price hereof and interest due hereon and for all other purposes whatsoever. The Notes are issuable solely as negotiable, fully-registered Notes without coupons in the denomination of \$5,000 or any integral multiple thereof.

This Note shall not be valid or obligatory for any purpose until the Certificate of Authentication hereon shall have been signed by the Fiscal Agent.

No delay or omission on the part of the owner hereof to exercise any right hereunder shall impair such right or be considered as a waiver thereof or as a waiver of or acquiescence in any default hereunder.

IN WITNESS WHEREOF, Wisconsin Indianhead Technical College District, Wisconsin, by its governing body, has caused this Note to be executed for it and in its name by the manual or facsimile signatures of its duly qualified Chairperson and Secretary; and to be sealed with its official or corporate seal, if any, all as of the original date of issue specified above.

WISCONSIN INDIANHEAD TECHNICAL COLLEGE DISTRICT, WISCONSIN

|   | By: Secretary  |
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| Date of Authentication: ,                 |  |
|   | DF AUTHENTICATION  |
|   |  |
| of Wisconsin Indianhead Technical College | issue authorized by the within-mentioned resolution District, Wisconsin. |
|   | U.S. BANK NATIONAL ASSOCIATION, ST. PAUL, MINNESOTA                      |
|   | Ву   |
|   | Authorized Signatory   |
|   |  |

# ASSIGNMENT

FOR VALUE RECEIVED, the undersigned sells, assigns and transfers unto

| (Na  | ame and Address of Assignee)   |
|--|--|
| (Social Security                                 | or other Identifying Number of Assignee)   |
| the within Note and all rights thereu            | under and hereby irrevocably constitutes and appoints . Legal Representative, to transfer said Note on   |
| the books kept for registration there            | of, with full power of substitution in the premises.   |
| Dated:   |  |
| Signature Guaranteed:                            |  |
|  |  |
| (e.g. Bank, Trust Company<br>or Securities Firm) | (Depository or Nominee Name)   |
|  | NOTICE: This signature must correspond with the name of the Depository or Nominee Name as it appears upon the face of the within Note in every particular, without alteration or enlargement or any change whatever. |
| (Authorized Officer)                             |  |