



Financial Services Pathway

EXPERIENCE. SUCCESS. ONE STACKABLE CREDENTIAL AT A TIME.



Career Pathways are an innovative model that connects progressive levels of education allowing you to build upon your education in increments. Along the way you develop job skills, have potential for higher earnings, and become more marketable to employers. Northwood Tech also has support services available to help you along the pathway, including Study Skills, Employment Services, Accommodations, Financial Aid, and others.

Financial Services Customer Representative
 Technical Diploma (less than one-year)
 (part time option available)

CAMPUS
 Ashland*, New Richmond*, Rice Lake*, Superior*

Outreach Centers: Balsam Lake*, Ladysmith* & Hayward*

CREDITS 14

ESTIMATED 2021-2022 TUITION
 \$2,251

POTENTIAL CAREERS
 Customer Service Associate, Member Services Representative, Teller, Cashier, Sales Associate, Loan Analyst, Loan Processor

NORTHWOOD TECH 2019 GRADUATES**
 Employed Within 6 Months 100%



Financial Services
 Associate Degree (two-year)
 (part time option available)

CAMPUS
 Ashland*, New Richmond*, Rice Lake*, Superior*

Outreach Centers: Balsam Lake*, Ladysmith* & Hayward*

CREDITS
 46 Credits Remain – If successfully completed the Financial Services Customer Representative Technical Diploma
 60 Credits - Total Credits Needed to Receive Financial Services Associate Degree

ESTIMATED 2021-2022 TUITION
 \$9,279

Financial Aid Eligible

POTENTIAL CAREERS
 Business Manager or Owner, Loan Officer or Personal Banker, Sales or Sales Manager, Financial Analyst, Investment Advisor, Insurance Sales or Broker, Real Estate Sales or Broker, Stockbroker, Accountant / Bookkeeper

RANGE OF YEARLY SALARY#
 \$29,804 to \$50,000 Annually

NORTHWOOD TECH 2019 GRADUATES**
 Employed Within 6 Months 100%



BEYOND NORTHWOOD TECH

Transfer Options
 UW Superior+
 UW Stout
 UW Whitewater
 Concordia University
 Franklin University
 Lakeland University+
 Milwaukee School of Engineering (MSOE)
 Northland College+

Important Notes on Transferring:

- Check out NorthwoodTech.edu/transfer for details on specific agreements listed below
- The colleges listed above have developed an Associate Degree to Bachelor Degree Articulation Agreement with Northwood Tech
- + These colleges have developed an agreement directly related to the Financial Services field
- To learn how your education, or previous college credits, will transfer, talk to a transfer coordinator, at any of the four year colleges listed, to learn how to maximize your credit transfer opportunities
- Transferology, www.transferology.com, or Transfer Evaluation System (TES), may be helpful tools to assist your transfer process

*Combination of Online, Your Choice, and On Site instruction



If you have completed previous credits that transfer into the more advanced program, your costs may be less. Please speak with Northwood Tech staff if you have questions on how costs are determined. Tuition is an estimate and does not include any miscellaneous fees for various courses, tools, books, supplies or uniforms. Program book costs are in addition to tuition and fees and vary depending on course selection and where the books are purchased or rented.

**2019-2020 Wisconsin Technical College System (WTCS) Program Snapshot Report (this statewide data may or may not include Northwood Tech graduates' responses)

Range of Yearly Salary based on composite from Wisconsin's 16 technical college districts (WTCS) which may or may not include Northwood Tech graduates.



Financial Services Pathway

PATHWAYS TO NORTHWOOD TECH:

START COLLEGE IN HIGH SCHOOL

Take dual credit or advanced standing courses in high school. To find out what courses are available at your high school, go to: NorthwoodTech.edu and enter "Advanced Standing/Dual Credit" in the search button. Click on "Advanced Standing/Dual Credit" and scroll down to review the Articulation Agreements. Additional opportunities may be available through AP courses, Online Programming, or High School Academies.

ACADEMIC SUPPORT CENTER

Basic Education Courses: Basic Education Communication, Basic Education Reading, Basic Education Math
General Studies Courses: Writing Foundations, Reading Foundations, Math Foundations

Additional Academic Support Services Include: GED/HSED Preparation, Study Skills Strategies, Test Taking Strategies, Peer Tutoring, Personal Readiness, Career Exploration, (ELL) English Language Learner, Computer Literacy

CREDIT FOR PRIOR LEARNING

National Exams (AP, CLEP, DSST, IB) or Industry Credentials
Work/Life Learning, Challenge Exams, Military, Credit from Other Colleges
For specifics on Credit for Prior Learning Options, please go to NORTHWOODTECH.EDU and enter "Credit for Prior Learning" in the search button

Getting Started is Simple:

Associate Degree or Technical Diploma (Full or Part-Time)

- Apply Online at NorthwoodTech.edu/apply
- Schedule and Attend an Admissions Meeting

Take one class: Register during Open Enrollment (no application required). Depending upon the course, you may be required to assess or submit other eligible college entrance scores.

Certificate: Apply (no fee) and Register for courses

Reasonable accommodations for persons with disabilities will be made to ensure access to academic programs, activities, services and employment in accordance with Section 504 of the Rehabilitation Act of 1973 and the Americans with Disabilities Act (ADA), Amendments Act of 2008 (ADAA). For more details and to contact an Accommodations Specialist go online:

<https://northwoodtech.edu/curentstudents/support-services/accommodations>

Class Formats Offered

To view specific class times within the programs:

1. Go to www.NorthwoodTech.edu
2. Click on "Find a Class" on the top of the webpage
3. Search for courses.

Upcoming Start Dates

FALL 2021: August 23, 2021

SPRING 2022: January 17, 2022

FALL 2022: August 29, 2022

SPRING 2023: January 23, 2023

Financial Assistance

Financial Aid (FAFSA stands for Free Application for Federal Student Aid, including loans, grants, and workstudy): www.fafsa.ed.gov
Northwood Tech Scholarships: www.NorthwoodTech.edu; enter "scholarships" in the search button

- Northwood Tech Promise Scholarship: Tuition assistance for qualifying high school graduates

2021-2022 Cost Per Credit

(WI and MN Residents) \$155/credit. (plus books and supplies)
Online courses are an additional \$10/credit

Contact a Northwood Tech Admissions Advisor and Get Started:

Ashland: 715.685.3039

New Richmond: 715.752.8119

Rice Lake: 715.788.7144

Superior: 715.319.7331

E-mail: admissionadvisors@NorthwoodTech.edu

If you have difficulty accessing this content or notice any accessibility problems, please contact the Northwood Tech Curriculum Office at curriculum.office@NorthwoodTech.edu or 715.788.7090. You will receive a response within 5 business days.



Please call 800.243.9482 or email admissionadvisors@NorthwoodTech.edu to speak with an admissions advisor to get started.